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# POLISH-AMERICAN ENGINEERS ASSOCIATION

FOUNDED



IN 1934

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All members and friends of Polish-American Engineers Association are cordially invited to attend our meeting.

- DATE:** Friday, March 21st, 2014
- TIME:** 7:30 p.m.
- PLACE:** Copernicus Center  
Kings Hall  
5216 W. Lawrence Avenue  
Chicago, Illinois
- SPEAKERS:** Afzal Ali, P.E  
Global Director of Marketing for Deublin Company
- TOPIC:** Thinking Globally, Acting Locally



## Afzal Ali, P.E.

- 1979: BSME from Trine University, Angola, Indiana
- 1979: Started employment at John Crane International, a publicly held \$ 800 million company (Morton Grove, IL) as Design Engineer
- 1981: Received a patent for an innovative Hydraulic Valve Design
- 1983: Moved to Houston w/ John Crane as Liaison Engineer... later moved to Project Sales & Marketing
- 1985: Acquired Professional Engineering License in the State of Tx
- 1986: MBA from University of Houston, Tx (Evening Classes)
- 1988: Promoted and moved back to Chicago as Market Group Manager
- 1989: Promoted and moved to UK as Business Development Manager by John Crane's Parent Company ... TI Group plc, a \$ 3.0 billion publicly traded company
- 1991: Moved back to Chicago as Market Development Manager
- 1991, Sep: Joined Deublin Company (Waukegan, IL), a privately held company with wholly owned subsidiaries worldwide as member of the Executive Staff & Director of Marketing
- Currently with Deublin Company
- Responsibilities include:
  - Distributors in
    - Australia, New Zealand
    - India
    - Latin America: Colombia, Venezuela, Argentina, Chile, Peru and Ecuador
  - Support Deublin Subsidiaries in Brazil and Mexico

- Intellectual Property management
  - Patents and Trademarks
- ALL Internal & External Communications
- New Product Launch
- Marketing Campaigns
- Training, Internal & External
  - Sales Training, Motivational, Team Building
- Trade Shows, Publication Ads, Web Site, etc
- Website
  - E-Commerce
- Accomplishments/Credentials
  - Wrote & presented several Technical Papers at:
    - Texas A&M Pump Symposium, Houston, Tx
    - Texas A&M Turbomachinery Symposium, Houston, Tx
    - SME (Society of Manufacturing Engineers), Chicago, IL
    - TAPPI (Technical Association for the Pulp & Paper Industry), Atlanta, Ga
  - Registered PE (Professional Engineer)

## **Summary:**

**Afzal Ali** is the Global Director of Marketing for Deublin Company ... a privately held company engaged in the manufacture of Rotating Unions and Electrical Slip Rings. With world headquarters in the US, Deublin Company has 17 wholly owned subsidiaries in four continents.

Prior to Deublin Company, Afzal worked for John Crane, a publicly held \$ 800 million dollar company part of \$ 4.00 Billion dollar Smiths based in the UK. Afzal held various Engineering, Sales, Marketing, Business Development and Management positions in Chicago, Houston and the UK.

Afzal has a BS in Mechanical Engineering and an MBA from University of Houston. He is also a registered Professional Engineer.

Over the years Afzal wrote and presented technical papers at

- Texas A&M Turbomachinery Symposium
- SME (Society of Manufacturing Engineers)
- TAPPI (Technical Association for the Pulp & Paper Industry)

## **Abstract of Presentation:**

Deublin Company is a global company. Afzal's presentation will cover

- Thinking Globally, acting locally
- Rotating Unions, a critical and necessary technology hidden behind a curtain, for most people
- Problem Solving

Afzal travels the world for Deublin Company. He will share with us his global manufacturing experience along with his problem solving mind set.

## Administration Updates

We are happy to introduce an **upgrade to our web page**. Effective now we have a “Members Only” tab / section on our page. Access to this area is password controlled. Per the policy put forth by the Administration *login name* and *password* will be provided to members who paid their dues. Under this tab you will be able to find non-public materials such as meeting minutes, etc.. Please note that under no circumstances, and in concert with current practice, personal data of our members, managed by the Financial Secretary, is NOT and will NOT be stored on the web page anywhere.

As of March 1<sup>st</sup> PAEA started accepting applications for **2014 Ralph Modjeski scholarship**. Two scholarships in the amount of \$800 each will be awarded during September 2014 meeting.

We were advised by one of our members, Mr. Janusz Kulczuga that he plans to organize a **field trip to Caterpillar facility in Joliet**. Tentatively trip is planned for Friday May 9<sup>th</sup> 2014. We will meet at the caterpillar facility at 12 Noon for a comprehensive tour of this of their heavy equipment producer. Additionally we will have a chance to visit Ultimate Machining, a modern CNC machining facility which is a primary supplier of finished components to Caterpillar.

To date we have no information relative to the **May 3<sup>rd</sup> Parade**, an event supported annually by PAEA.

**80<sup>th</sup> Anniversary** preparations have started. We received very favorable proposal from European Crystal. We are trying to finalize date of the event.

**2014 MEMBERSHIP DUES.** Please note that the dues schedule for 2014 did not change. **Dues are \$50 per year, senior citizens and students \$25 per year.** We strongly encourage you to pay your dues in January or, if not possible, in February. 2014 membership cards will be provided to all those who paid their dues. Questions? You may inquire at the meeting or send an email to: [paea.members@gmail.com](mailto:paea.members@gmail.com)

**As of February 21<sup>st</sup> twenty (20) members complied and paid 2014 dues.**

You may send your dues directly to our Treasurer:

Mr. Richard Kaczmarek  
1725 S. Crescent  
Park Ridge, IL 60068

## **General Interest**

### **Offshore Technology Conference (OTC) – May 5-8, Houston, TX**

This conference will deliver a highly specialized technical program built around five key topical areas: Geology and Geophysics; Exploration and Production; Physical Environment: Ice Loads; Logistics Marine and Transport; and Regulatory Environment and Social Responsibility.

#### About OTC

Founded in 1969, the Offshore Technology Conference organizes the world's foremost events for the development of offshore resources in the fields of drilling, exploration, production, and environmental protection. OTC is held annually at Reliant Center in Houston.

OTC ranks among the largest 200 trade shows held annually in the United States and is among the 10 largest meetings in terms of attendance. Attendance consistently exceeds 80,000, and more than 2,700 companies participate in the exhibition. OTC includes attendees from around the globe, with more than 120 countries represented at recent conferences.

OTC is sponsored by 13 industry organizations and societies, who work cooperatively to develop the program each year. OTC also has two endorsing organizations and ten supporting organizations.

OTC is governed by a Board of Directors made up of 14 representatives, 12 from OTC's sponsoring organizations and two from OTC's endorsing organizations.

Please visit: <http://www.otcnet.org>

**[www.polishengineers.org](http://www.polishengineers.org)**